

**Position:**

Consultant

Qualifications:

Bachelor of Business
(Agribusiness) – Marcus Oldham
College

Contact Details:

T: (03) 6427 5325
F: (03) 6427 0876
M: 0429 862 227
E: dsands@macfrank.com.au

112 Wright Street
East Devonport
Tasmania 7310

Areas of Expertise

- Pasture based grazing systems to optimise profit
- Livestock management & feeding
- Dairy conversions
- Milk quality and harvesting
- Animal health
- Calf rearing

INTRODUCTION

Derek joined Macquarie Franklin in November 2012 after completing a three year Bachelor of Business degree (Agribusiness) through Marcus Oldham College, Geelong. Before commencing his degree Derek had 17 years' experience working on and managing dairy farms in Tasmania and Victoria.

Over those 17 years Derek gained considerable expertise with pasture management, feed allocation, herd health, calf rearing, property maintenance and development.

PROFESSIONAL EXPERIENCE

2012 – Present: Consultant Macquarie Franklin

2010 – 2012: University experience

2006 – 2010: Large herd management and property development – P & N Dairies Pty Ltd

2004 – 2006: Farm Manager - DemoDAIRY, Terang, Victoria

1999 – 2004: Herd Manager – P & N Dairies Pty Ltd, Mersey Lea

1998 – 1999: Senior Staff Member – Cygnet Dairies, Woolnorth

1994 – 1998: Dairy Apprenticeship, Charleston Brothers, Wilmot

1992 – 1993: Rural Traineeship, Sheffield Agricultural Centre

RECENT PROJECTS

- Benchmarking data collection for Tasmanian Dairy Farm Monitor Project
- Operational support for corporate farm operator
- Dairy farm and livestock assessments for investment project
- Organic dairy – analysis of conversion process, budget formulation and production system
- Management of a dairy property in North West Tasmania

- Young stock management
- Project management (dairy development)

Macquarie Franklin Expertise

- Economic studies
- Business and farm management
- Feasibility studies
- State and regional development
- Irrigation and water development
- Land capability and mapping
- Natural resource management
- Training and extension
- Technical agricultural consulting

