

**Position:**

Principal Consultant

Qualifications:B Ag Sc (Hons) University
of TasmaniaM Sc (Ag Econ) Cornell
University USA**Contact Details:**

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INTRODUCTION

Lance Davey is a Macquarie Franklin Board Member and Principal Consultant. He was previously a director of Davey and Maynard since establishing that business in 1985.

Primary roles within the company include agricultural and resource economics, and business management and planning. Lance has broad experience across all agriculture.

PROFESSIONAL EXPERIENCE

2011 – Present: Principal Consultant - Macquarie Franklin

1985 – 2011: Principal Consultant - Davey & Maynard

1979 – 1985: Agricultural Economist - Tasmanian Department of Agriculture

1976 – 1978: Research Economist - Agricultural Economics Research Unit,
Lincoln College, New Zealand**RECENT PROJECTS**

- Ongoing – Business management consulting with a range of rural businesses throughout Tasmania.
- DPIPWE livestock gross margins updated annually.
- Business plans developed for a range of large and small agribusiness clients including vegetable, dairy and extensive cropping and livestock farms and a large scale plant nursery and controlled atmosphere herb production business.
- Tasmanian Dairy (Bull) Beef Pre Feasibility Study Department of State Growth 2018
- Controlled Environment Agriculture Investment, Gross Margins and Return on Investment, Tasmanian Department of State Growth, 2016.
- Blueberry Rust Eradication Economic & Social Impact Study, Tasmanian Department Primary Industries, Parks, Water & Environment, 2016.
- Initial Power and Water Studies for Future Dairy Conversions in NE Tasmania, Dorset Economic Development Group, 2015.
- Process Vegetable Cost of Production Update, Tasmania and New Zealand, Simplot, 2012, 2014, 2015.
- Enterprise Margins and Water Demand for Whitemore, South Esk, Jordan, Shannon-Clyde, Tomahawk-Great Forester, Sassafras-Wesley Vale, Kindred-North Motton, Dial Blythe, Upper Ringarooma, Swan, Scottsdale, Milford Dam and Circular Head and North Esk Irrigation Schemes TIDB 2008-2014.

Areas of Expertise

- Regional and State development projects
- Economic analysis
- Benefit-Cost Analysis
- Farm business management
- Regional socio-economic analysis and profiling
- Strategic industry and business assessment

Macquarie Franklin Expertise

- Economic studies
- Business and farm management
- Feasibility studies
- State and regional development
- Irrigation and water development
- Land capability and mapping
- Natural resource management
- Training and extension
- Succession planning
- Technical agricultural consulting

- Economics of Winter Finishing Beef Cattle, MLA, 2014.
- Social and Economic Factors Influencing Farmer Decisions to Grow Poppies in Tasmania, DPIPWE, 2014.
- Tasmanian Dairy Growth Project, Dairy Tas, 2013-14.
- Dorset Agricultural Study, Dorset Economic Development Group, 2013
- Reuse Water Demand and Pricing Pathways, Southern Water, 2012
- Marketing Advantages of Tasmania's GMO Free Status, DEDTA, 2012
- Protected Cropping & Agribusiness Park Opportunities in Tasmania, DEDTA, 2011
- Meander Valley Irrigation Scheme Agricultural Study, DEDTA and Meander Valley Council, 2010
- Socio Economic studies of South Esk and Forester River Water Management Plans, DPIPWE 2009 & 2010
- Circular Head Irrigation Options, Circular Head Council 2009.
- Socio-Economic Assessment of Proposed Midlands Irrigation Scheme (with Marsden Jacob Associates), Tasmanian Irrigation Development Board, 2008
- An Assessment of the Impacts of Drought, Input Costs and Product Prices on Farm Viability, Department of Primary Industries and Water, 2008
- Socio-Economic Assessment of Proposed North East Irrigation Scheme (with Marsden Jacob Associates), Dorset Economic Development Group, 2008
- Investment Opportunities in Controlled Environment Agriculture, Department of Economic Development, 2005
- Prospects for Growth in Tasmania's Rural Industries, Department of Primary Industries Water & Environment, 2005